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# SCI Annual Hunters' Convention

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## Donor Benefits Guideline

### Form

**Returning exhibitors may elect to satisfy the Exhibitor Contract by either a cash contribution or by participating in the SCI Auction Program. New companies must satisfy the Exhibitor Contract by participating in the SCI Auction Program with 100% of the sale price of the auctioned item being retained by SCI.**

#### **DONATED HUNT/FISHING EXPEDITION**

The SCI Convention offers the professional hunter, outfitter, and guide an opportunity to promote themselves and their company at a gathering of almost 25,000 hunting and outdoor enthusiasts. SCI members come together at one time and place for a single reason - their devotion to sport hunting and wildlife conservation. The SCI Convention offers exhibitors a chance to communicate with clients and prospective clients face to face. Exhibitors make the personal contact and establish the mutual understanding that figure so prominently in successful hunting arrangements. Exhibitors will meet people who will be very active hunters for many years to come. By contributing a donated hunt to the SCI Convention, Exhibitors will be contributing to the future of the industry, which is also exhibitors' chosen profession. SCI is the largest and most active hunting organization in the world fighting for hunters' rights around the globe. SCI is truly the collective "voice of the hunter."

SCI net for the sale of products or services donated in fulfillment of an Exhibitor Contract must meet or exceed the minimum cash donation of \$600.00 for each 10 x 10 booth allocated to the exhibitor. Exhibitors whose donations do not net SCI the minimum requirement will have the difference deducted from any rebates on the sale of donations or may be billed.

Donors of products or services to be provided by third parties are solely responsible for the provision of all contracted goods and services and the performance of all subcontractors.

#### **Donation Benefits**

- The donation will be listed in SCI publications as described below.\*
- The donation will be included in SCI's annual direct mail Auction Preview Guide, sent to SCI members. The deadline for inclusion is August 1, 2010.\*
- For previous donors receiving a 30% rebate on the sales price of the donor's hunt, the commission will be sent immediately.
- For hunts requiring a draw or lottery, the commission will not be sent until SCI is notified of a successful draw.
- SCI reserves the right to withhold immediate payments until the hunt is completed if it is to take place in a part of the world where there is political unrest or conflict or if SCI has received unsatisfactory hunt reports.
- Complimentary badges are awarded based on the total value of donations to SCI.
- Six complimentary drink tickets for each donor with a donation value greater than \$1,500. Drink tickets can be redeemed at any SCI bar during the Convention.

# Get full exposure for your donation - Beat the Rush!

**Deadline for Inclusion in the Auction Preview Guide: August 1, 2010**

## **Donor Agreement Deadline: September 1, 2010**

<b>SCI publications (begins September)*</b> Safari TimesNewspaper      Monthly SafariMagazine                Bi-Monthly	Donated Value: \$1,500 - \$2,499 \$2,500 - \$ 7,499 \$7,500 - \$ 12,499 \$12,500 - \$1 9,999 \$20,000 and above	Complimentary Benefits: One Exhibitor Registration Two Exhibitor Registrations Three Exhibitor Registrations Four Exhibitor Registrations Four Exhibitor Registrations plus two dinner tickets on date of sale One hotel room with seven- night stay (hotel to be deter- mined by SCI)
<b>Auction Preview                August 1 deadline</b>	\$25,000 and above (100% donation) and meets certain sales criteria	
Convention Publications      Annually		
*SCI reserves all rights to editorial and graphic content and layout		

### **OTHER DONATED ITEMS**

Donors that make donations (other than hunts or fishing expeditions) that are provided by others pursuant to SCI's Primary Exhibitor-Secondary Exhibitor Policy or Booking Agent-Guide Service Policy will be subject to all provisions of those policies and of the applicable Exhibitor Contract and of all other applicable SCI policies. Donors of products or services to be provided by third parties are solely responsible for the provision of all contracted goods and services and the performance of all subcontractors.

SCI reserves the right to refuse the acceptance of any non-hunt donation if it is determined that the merchandise is inappropriate to sell at an SCI Convention. If a non-hunt donation is rejected, the donor will be required to submit a cash donation as a requirement to satisfy the exhibitor agreement.

A donation to the SCI Auction Program must meet certain minimum values as part of the Exhibitor Contract. Tangible donation requirements per 10 x 10 booth space are as follows:

\$1,000 in donation value for 1 booth

\$1,000 in donation value for **each additional booth**

All minimum donations must be 100% donations, meaning 100% of the sale price of the item is retained by SCI. A 70% donation will only be accepted after the minimum donation requirements have been exceeded by 30% in exhibitor value. For a 70% donation, 70% of sale price is retained by SCI-30% rebated to exhibitor; not available to new exhibitors).

### **Shipment of Firearms to the 2011 Convention**

All firearms are to be delivered to the 2011 Convention in the following way:

Bring your donation to the 2011 Convention and deliver to the Auction Distribution Room or SCI staff members will pick up your item from your booth and leave a receipt for your records.

**After September 1, 2010, only cash contributions will be accepted to satisfy the Exhibitor Contract.**

For big game hunts, fishing trips and bird hunt donations you must use a Hunt/Fishing Donor Form. For other tangible donations you must use a Non-Hunt Donor Form or Firearm Donor Form.

SCI net for the sale of products or services donated in fulfillment of an Exhibitor Contract must meet or exceed the minimum cash donation of \$600.00 for each 10x10 booth allocated to the exhibitor. Exhibitors whose donations do not net SCI the minimum requirement will have the difference deducted from any rebates on the sale of donations or may be billed.

**THE TERMS AND CONDITIONS SET FORTH IN THE AUCTION PROGRAM RULES & REGULATIONS, THE AUCTION BUYER POLICY AND THE AUCTION HUNT POLICY ARE APPLICABLE TO DONORS AND ARE INCORPORATED HEREIN BY REFERENCE.**